# Danang Port Join Stock Company

Financial Statements

Quarter II 2020

## Danang Port Join Stock Company General Information

# Enterprise Registration Certificate No.

0400101972

08 August 2019

The Company's Enterprise Registration Certificate has been amended seven times, the most recent of which is by Enterprise Registration Certificate 0400101972 dated 08 August 2019. The Enterprise Registration Certificate was issued by Da Nang Department of Planning and Investment.

## **Board of Management**

Mr. Tran Le Tuan	Chairman
Mr. Phan Bao Loc	Non-executive member
Mr. Le Quang Duc	Member
Mr. Nguyen Quang Dung	Member
Mr. Vu Quyet Thang	Member
Ms. Nguyen Thi Yen	Member
Mr Chen Yung Chan	Member

## **Supervisory Board**

Ms. Phan Thi Nhi Ha	Chief
Mr. Nguyen Quang Phat	Member
Ms. Tran Thi Kieu Oanh	Member

### **Board of Directors**

Mr. Tran Le Tuan	Acting General Director
Mr. Duong Duc Xuan	Deputy General Director
Mr. Le Quang Duc	Deputy General Director

#### **Registered Office**

26 Bach Dang Street, Thach Thang Ward Hai Chau District, Da Nang City Vietnam

# Danang Port Join Stock Company Balance sheet as at 30 June 2020

Form B 01a – DN
Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)

ASSETS	Code	Note	30/06/2020 VND	01/01/2020 VND
CURRENT ASSETS	100		627,001,184,689	583,983,405,789
Cash and cash equivalents  Cash  Cash equivalents	<b>110</b> 111 112	4	<b>27,737,422,802</b> 9,007,299,916 18,730,122,886	<b>36,465,358,542</b> 11,074,391,274 25,390,967,268
Short-term financial investments Held-to-maturity investments	<b>120</b> 123	5	<b>421,046,590,093</b> 421,046,590,093	<b>379,643,908,394</b> 379,643,908,394
Accounts receivable – short-term  Accounts receivable from customers Prepayments to suppliers Other receivables	130 131 132 136	6 7 8	<b>122,749,924,824</b> 112,047,998,716 5,658,814,254 7,308,414,133	<b>119,946,660,710</b> 110,327,594,307 6,823,779,497 5,782,218,778
Allowance for doubtful debts	137	9	(2,265,302,279)	(2,986,931,872)
Inventories Inventories	<b>140</b> 141	10	<b>16,150,586,428</b> 16,150,586,428	<b>10,967,155,382</b> 10,967,155,382
Other current assets Short-term prepaid expenses Deductible value added tax Taxes and other receivables from	150 151 152 153	15	39,316,660,542 3,789,938,916 27,231,814,787	<b>36,960,322,761</b> 2,959,847,906 34,000,474,855
government budget  LONG-TERM ASSETS	200		8,294,906,839 1,046,833,835,630	1,078,312,454,692
Fixed assets  Tangible fixed assets  Cost  Accumulated depreciation  Intangible fixed assets  Cost  Accumulated amortisation	220 221 222 223 227 228 229	11	999,397,800,895 897,357,892,235 2,061,090,612,047 (1,163,732,719,812) 102,039,908,660 105,134,370,987 (3,094,462,327)	1,029,409,037,078 928,308,478,846 2,034,822,427,954 (1,106,513,949,108) 101,100,558,232 104,009,870,987 (2,909,312,755)
Investment property Cost Accumulated depreciation	230 231 232	13	<b>123,250,015</b> 145,000,000 (21,749,985)	<b>126,150,013</b> 145,000,000 (18,849,987)
Long-term work in progress  Construction in progress	240 242	14	<b>6,930,295,009</b> 6,930,295,009	<b>6,159,640,536</b> 6,159,640,536
Long-term financial investments Investments in associates Equity investments in other entities Allowance for diminution in the value of long-term financial investments	250 252 253 254	5	32,738,747,149 30,089,813,149 3,764,334,000 (1,115,400,000)	32,835,947,149 30,089,813,149 3,764,334,000 (1,018,200,000)
Other long-term assets  Long-term prepaid expenses  Deferred tax assets  Long-term tools, supplies and spare parts	260 261 262 263	15	7,643,742,562 6,214,078,402 1,318,856,160 110,808,000	9,781,679,916 8,352,015,756 1,318,856,160 110,808,000

# Danang Port Join Stock Company Balance sheet as at 30 June 2020 (continued)

Form B 01a – DN Issued under Circular No. 200/2014/TT-BTC

dated 22 December 2014 of the Ministry of Finance)

TOTAL ASSETS	270		1,673,835,020,319	1,662,295,860,481
RESOURCES	Code	Note	30/06/2020 VND	01/01/2020 VND
LIABILITIES	300		364,252,470,253	308,417,836,741
Current liabilities	310		181,533,976,179	120,264,867,427
Accounts payable to suppliers	311	16	22,946,827,023	34,605,345,675
Advances from customers	312	17	571,748,714	871,691,364
Taxes payable to State Treasury	313	18	27,560,713,721	13,152,129,129
Payables to employees	314		37,250,586,763	42,735,047,761
Accrued expenses	315	19	1,395,591,460	1,446,018,132
Unearned revenue - short-term	318		-	37,500,000
Other payables – short-term	319	20	56,791,134,918	1,257,504,553
Short-term borrowings	320	22	13,087,397,629	12,717,656,438
Bonus and welfare funds	322		21,929,975,951	13,441,974,375
Long-term liabilities	330		182,718,494,074	188,152,969,314
Long-term borrowings	338	22	182,718,494,074	188,152,969,314
EQUITY	400		1,309,582,550,066	1,353,878,023,740
Owners' equity	410	23	1,309,582,550,066	1,353,878,023,740
Share capital	411		990,000,000,000	990,000,000,000
Ordinary shares with voting rights	411a		990,000,000,000	990,000,000,000
Share premium	412		990,000,000,000	(215,000,000)
Investment and development fund	418		206,564,982,414	179,932,610,473
Retained profits	421		113,232,567,652	184,160,413,267
Retained profits brought forward	421a			184,160,413,267
Retained profit for the current year	421b		113,232,567,652	
TOTAL RESOURCES	440		1,673,835,020,319	1,662,295,860,481

Prepared by:

Ngo Quoc Van Accountant Approved by

CẢNG ĐÀ NỮ

Nguyen Ngoc Tam Head

of Finance and Accounting Dept.

Chairman

of Board of Management

# Danang Port Join Stock Company Statement of income for quarter II 2020

Mẫu B 02a – DN (Ban hành theo Thông tư số 200/2014/TT-BTC ngày 22/12/2014 của Bộ Tài chính)

			2 <sup>nd</sup> Qua	rter	Accumulated from the beginning of the year to the end of this quarter		
ITEMS	Code	Note	Current year VND	Previous year VND	Current year VND	Previous year VND	
Revenue from sales of goods and provision of services	01	24	215,210,078,403	201,788,820,691	439,661,258,908	374,110,223,690	
Revenue deductions	02		1,005,600	34,956,550	31,524,950	34,956,550	
Net revenue	10		215,209,072,803	201,753,864,141	439,629,733,958	374,075,267,140	
Cost of sales of goods and provision of services	11	25	136,659,920,612	130,058,753,040	281,318,181,384	238,858,408,309	
Gross profit	20		78,549,152,191	71,695,111,101	158,311,552,574	135,216,858,831	
Financial income	21	26	11,676,207,125	8,449,866,052	19,265,944,292	11,822,133,594	
Financial expenses	22	27	5,834,942,427	5,502,052,071	8,728,734,548	8,110,458,452	
In which: Interest expense	23		2,848,801,592	3,706,951,351	5,703,090,495	5,808,474,255	
Selling expenses	24		1,604,428,372	642,533,873	2,288,354,543	1,315,727,408	
General and administration expenses	25	28	13,044,208,794	15,078,694,058	26,726,730,778	27,629,527,216	
Net operating profit	30		69,741,779,723	58,921,697,151	139,833,676,997	109,983,279,349	
Other income	31	29	377,657,134	537,934,327	427,396,527	570,358,327	
Other expenses	32		64,317,000	38,227,073	64,317,000	38,816,762	
Results of other activities	40		313,340,134	499,707,254	363,079,527	531,541,565	

# Danang Port Join Stock Company Statement of income for quarter II 2020 (continued)

Mẫu B 02a – DN (Ban hành theo Thông tư số 200/2014/TT-BTC ngày 22/12/2014 của Bộ Tài chính)

				Accumulated from the beginning of the year to the end of this quarter	
ITEMS	Code Note	Current year VND	Previous year VND	Current year VND	Previous year VND
Accounting profit before tax	50	70,055,119,857	59,421,404,405	140,196,756,524	110,514,820,914
Income tax expense – current	51	12,918,119,756	11,127,943,532	26,964,188,872	21,235,732,812
Income tax expense – deferred	52	iii	· · · · · · · · · · · · · · · · · · ·	_	<u>-</u>
Net profit after tax	60	57,137,000,101	48,293,460,873	113,232,567,652	89,279,088,102
Earnings per share	70	577	488	1,144	902

Prepared by:

Ngo Quoc Van Accountant Nguyen Ngoc Tam

Head of Finance and Accounting Department

Tran Le Tuan

Approved by:

Chairman of Board of Managerment

# Danang Port Join Stock Company Statement of cash flows for quarter II 2020 (Indirect method)

Form B 03a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

			Accumulated from the year to the en Current year	0 0
ITEMS	Code	Note	VND	VND
CASH FLOWS FROM OPERATING ACTIVITIES				
Profit before tax	01		140,196,756,524	110,514,820,914
Adjustments for			2	
Depreciation and amortisation	02		59,162,080,846	62,446,992,678
Allowances and provisions	03	2	(624,429,593)	634,952,931
Exchange losses arising from revaluation of monetary items denominated in foreign				
currencies	04		1,938,280,794	2,131,565,326
Profits from investing activities	05		(17,702,463,723)	(11,534,712,667)
Interest expense	06		5,703,090,495	5,808,474,255
Operating profit before changes in working				
capital	08		188,673,315,343	170,002,093,437
Change in receivables	09		6,873,684,817	(14,990,772,108)
Change in inventories	10		(5,183,431,046)	(1,919,544,892)
Change in payables and other liabilities	11		(30,707,506,199)	(5,260,642,308)
Change in prepaid expenses	12		1,307,846,344	(1,063,507,306)
Interest paid	14		(5,753,517,167)	(5,849,235,869)
Income tax paid	15		(9,233,757,957)	(17,402,236,074)
Other payments for operating activities	17		(10,440,039,750)	(5,339,465,050)
Net cash flows from operating activities	20	6	135,536,594,385	118,176,689,830
CASH FLOWS FROM INVESTING ACTIVITIES				
Payments for additions to fixed assets and other long-term assets Disposal of fixed assets and other long-	21		(29,918,599,138)	(87,492,664,528)
term assets Loans granted, purchases of debt	22		290,909,091	-
instruments of other entities  Collection of loans, proceeds from sales of	. 23		(121,942,688,841)	(264,116,480,884)
debt instruments of other entities	24		80,540,007,142	179,760,217,808
Receipts of interests and dividends	27		16,781,870,232	12,600,968,667
Net cash flows from investing activities	30		(54,248,501,514)	(159,247,958,937)

# Danang Port Join Stock Company Statement of cash flows for quarter I 2020 (Indirect method – continued)

Form B 03a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

			Accumulated from the beginning of the year to the end of this quarter		
			Current year	Previous year	
ITEMS	Code	Note	VND	VND	
CASH FLOWS FROM FINANCING ACTIVITIES					
Payments to settle loan principals	34		(6,358,828,219)	(6,191,664,385)	
Payments of dividends	36		(83,600,000,000)	(19,800,000,000)	
Net cash flows from financing activities	40		(89.958.828.219)	(25,991,664,385)	
NET CASH FLOWS DURING THE PERIOD	50		(8.670.735.348)	(67,062,933,492)	
Cash and cash equivalents at the beginning of the period	60	4	36.465.358.542	138,034,815,704	
Effect of exchange rate fluctuations on cash and cash equivalents	61		(57,200,392)	2,490,725	
Cash and cash equivalents at the end of the period	70	4	27.737.422.802	70,974,372,937	

Prepared by:

Ngo Quoc Van Accountant

Nguyen Ngoc Tam Head

of Finance and Accounting Dept.

Approved by:

CỔ PHẨN CẢNG ĐÀ NẵNG

Chairman

of Board of Management

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

#### 1. Reporting entity

#### Ownership structure

Danang Port Join Stock Company ("the Company") is incorporated as a joint stock company in Vietnam through transformation of the ownership form from a State-owned one-member limited liability company to a joint stock company under Decision No. 216/QD-HHVN dated 6 May 2014 of the Members' Council of Vietnam National Shipping Lines.

#### Principal activities

In accordance with the Enterprise Registration Certificate of the Company, its registered activities comprise loading and unloading services, support services for waterway transportation and other transportation support services, warehousing and storage services, restaurant and catering services, trading of solid, liquid and gas fuels, retail of other goods in specialised shops and other services.

During the period, the Company's principal activities include loading and unloading services, support services for waterway transportation and other transportation support services, warehousing and storage services.

## Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

At as 30 June 2020, the Company had 678 employees (01/01/2020: 673 employees).

#### 2. Basis of preparation

#### Statement of compliance

These financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting .

#### **Basis of measurement**

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

#### Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

#### Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statement presentation purpose.

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

## 3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these financial statements.

#### Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the average of the account transfer buying rates and selling rates at the end of the accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

#### Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

#### Investments

## Held-to-maturity investments

Held-to-maturity investments are those that the Company's management has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at bank. These investments are stated at costs less allowance for doubtful debts

#### Investments in associates

Investments in associates are initially recognized at cost which includes purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment value if the investee has suffered a loss, except where such a loss was anticipated by the Company's management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

#### Investments in equity instruments of other entities

Investments in equity instruments of other entities are initially recognized at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment values if the investee has suffered a loss, except where such a loss was anticipated by the Company's management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.



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#### Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

#### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

The Company applies the perpetual method of accounting for inventories.

#### Tangible fixed assets

#### Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

#### Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

Building	05 - 30 years
Plant and machinery	04 - 20 years
Motor and vehicles	05 - 10 years
Office equipment	03 - 08 years
Other assets	04 years

#### Intangible fixed assets

#### Land use rights

Land use rights comprise:

- Those granted by the State for which land use payments are collected; and
- Those acquired in a legitimate transfer.

Indefinite term land use rights are stated at cost and not amortised.

#### Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 2 to 3 years.

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### **Investment property**

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property comprises its purchase price, cost of land use rights and any directly attributable expenditures of bringing the property to the condition necessary for it to be capable of operating in the manner intended by the Board of Directors. Expenditure incurred after the investment property has been put into operation, such as repairs and maintenance, is charged to the statement of income in the year in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property, the expenditure is capitalised as an additional cost of the investment property.

Depreciation is computed on a straight-line basis over the estimated useful lives of investment property. The estimated useful lives are as follows:

Buildings: 25 years

#### Construction in progress

Construction in progress represents the costs of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

#### Prepaid expenses

#### Tools and instruments

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and instruments are amortised on a straight-line basis not over 2 years.

#### Business advantage

Business advantage arising from equalisation of state-owned enterprises are determined under Circular No. 202/2011/TT-BTC dated 30 December 2011 of the Ministry of Finance guiding financial treatment and enterprise valuation upon transformation from a 100% State-owned company into a joint stock company. Business advantage is amortised on over a period of 3 years.

#### Trade and other payables

Trade and other payables are stated at their cost.

#### **Provisions**

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

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#### Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the six-month period prior to the end of the annual accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Company are excluded.

#### Share capital

#### **Ordinary** shares

Ordinary shares are stated at par value. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognized as a deduction from share premium.

#### **Taxation**

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the end of the accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the end of the accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### Revenue and other incomes

#### Goods sold

Revenue from the sale of goods is recognised in the statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue on sales of goods is recognized at the net amount after deducting sales discounts stated on the invoice.

#### Services rendered

Revenue from services rendered is recognised in the statement of income after completion of the services. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

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#### Rental income

Rental income from leased property is recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives granted are recognized as an integral part of the total rental income.

#### Interest income

Interest income is recognized on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

#### Dividend income

Dividend income is recognized when the right to receive dividend is established. Dividends received which are attributable to the period before investment acquisition date are deducted from the carrying amount of the investment.

#### Operating lease payments

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognized in the statement of income as an integral part of the total lease expense.

#### **Borrowing costs**

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalized as part of the cost of the assets concerned.

#### Earnings per share

The Company presents basic and diluted earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period.

#### **Segment reporting**

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Board of Directors determined that the Company primarily operates in only one business segment, which is port related services and one primary geographical segment, which is Vietnam, with similar economic, political and regulatory conditions.

#### Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

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# 4. Cash and cash equivalents

	30/06/2020 VND	01/01/2020 VND
Cash on hand	836,354,052	246,936,567
Cash in banks	8,170,945,864	10,827,454,707
Cash equivalents	18,730,122,886	25,390,967,268
Total	27,737,422,802	36,465,358,542

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#### 5. Investments:

		30/06/2020 VND			01/01/2020 VND	
	Cost	Fair value	Allowance for diminution in value	Cost	Fair value	Allowance for diminution in value
Short-term investments	421,046,590,093	421,046,590,093	-	379,643,908,394	379,643,908,394	
Held-to-maturity investments	421,046,590,093	421,046,590,093	-	379,643,908,394	<b>379,643,908,394</b> 379,643,908,394	-
Term deposits	421,046,590,093	421,046,590,093	-	379,643,908,394	379,043,908,394	- "
Long-term investments	33,854,147,149	32,738,747,149	(1,115,400,000)	33,854,147,149	32,835,947,149	(1,018,200,000)
Investments in associates	30,089,813,149	30,089,813,149	=	30,089,813,149	30,089,813,149	-
Da Nang Port Logistics JSC	19,907,661,902	19,907,661,902	-	19,907,661,902	19,907,661,902	-
Da Nang Port Tugboat JSC	10,182,151,247	10,182,151,247	-	10,182,151,247	10,182,151,247	-
Equity investments in other entities	3,764,334,000	2,648,934,000	(1,115,400,000)	3,764,334,000	2,746,134,000	(1,018,200,000)
Vietnam Vinalines Logistics JSC	2,000,000,000	884,600,000	(1,115,400,000)	2,000,000,000	981,800,000	(1,018,200,000)
Vietnam Maritime Commercial Stock				1 764 224 000	1 764 224 000	
Bank	1,764,334,000	1,764,334,000	× <del>=</del>	1,764,334,000	1,764,334,000	-

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## 6. Accounts receivable from customers - short-term

## (a) Accounts receivable from customers detailed by significant customer

	30/06/2020 VND	01/01/2020 VND
Maersk Vietnam Company Limited	6,313,739,950	5,504,650,456
Vinalines Shipping Company	2,219,352,375	3,987,215,529
CMA CGM Vietnam JSC	7,245,680,614	5,273,521,750
SITC Container Lines Company Limited	5,544,254,563	10,645,721,398
Wanhai Lines Company Limited	5,168,419,873	7,324,467,964
Cosco Shipping Lines Company Limited	4,969,100,645	-
MSC Vietnam Limited	2,667,374,087	3,186,248,128
Hoang Anh Khoi Company Limited	4,343,354,818	5,982,304,248
GLS Shipping JSC	4,296,261,602	6,702,585,918
Thien Y Shipping Service Limited	1,764,576,648	2,739,427,788
Vinafco Shipping JSC	2,938,041,916	2,956,733,594
Other customers	64,577,841,625	56,024,717,534
Total	112,047,998,716	110,327,594,307

# (b) Accounts receivable from customer who are related parties

	30/06/2020 VND	01/01/2020 VND
Bien Dong Shipping Company Limited	_	20,034,000
Vinalines Container Shipping Company	1,461,935,026	1,461,935,026
Vinalines Shipping Company	2,219,352,375	3,987,215,529
Branch of Vietnam Ocean Shipping Agency Corporation		
- Da Nang Shipping Agency	626,736,102	601,119,523
Total	4,308,023,503	6,070,304,078

# 7. Prepayments to suppliers

# Prepayments to suppliers detailed by significant suppliers

	30/06/2020 VND	01/01/2020 VND
Construction Consultation for Maritime Building JSC	955,465,134	1,344,273,038
Marubeni Vietnam		1,791,900,000
Total Soft Bank Ltd.,	2,580,000,000	860,000,000
Other suppliers	2,123,349,120	2,827,606,459
Total	5,658,814,254	6,823,779,497

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## 8. Other receivables

	30/06/2020 VND	01/01/2020 VND
Advances	486,788,021	192,354,021
Accrued interest income	5,889,354,300	5,119,669,900
Dividends and profits receivable	* ** ** ** ** ** ** ** ** ** ** ** ** *	140,000,000
Others	932,271,812	330,194,857
Total	7,308,414,133	5,782,218,778



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## 9. Bad and doubtful debts

	30/06/2020 VND				01/01/2020 VND			
	Overdue period	Cost	Allowance	Recoverable amount	Overdue period	Cost	Allowance	Recoverable amount
Mr Huynh Khong Hong Hoang Hong Investment JSC	> 3 years > 3 years	41,124,454 16,000,000	41,124,454 16,000,000		> 3 years > 3 years	41,124,454 16,000,000	41,124,454 16,000,000	
Thang Long Construction and Mining Investment JSC	> 3 years	7,260,000	7,260,000	-	> 3 years	7,260,000	7,260,000	- 1,167,926,609
Dana Uc Steel JSC Dana Y Steel JSC	1-2 years 1-2 years	2,335,853,219 1,840,136,021	1,167,926,610 920,068,011	1,167,926,609 920,068,010	1-2 years 1-2 years	2,335,853,219 1,840,136,021	1,167,926,610 920,068,011	920,068,010
Vinalines Container Shipping Company Viet Phap Steel Co., Ltd	1-2 years	1,461,935,026 160,480,968	- 80,240,484	1,461,935,026 80,240,484	1-2 years 1-2 years	1,461,935,026 160,480,968	730,967,513 80,240,484	730,967,513 80,240,484
Trung Hung Shipping And Technical Trading JSC	2-3 years	46,689,600	32,682,720	14,006,880	1-2 years	46,689,600	23,344,800	23,344,800
Total		5,909,479,288	2,265,302,279	3,644,177,009		5,909,479,288	2,986,931,872	2,922,547,416

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## 10. Inventories

	30/06/2020 VND		01/01/2020 VND		
	Cost	Allowance	Cost	Allowance	
Raw materials	15,579,488,049	-	10,539,584,099		-
Tools and supplies Merchandise	121,231,615	-	80,044,789		-
inventories	449,866,764	-	347,526,494		-
Total	16,150,586,428	-	10,967,155,382		-

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## 11. Tangible fixed assets

	Buildings VND	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Others VND	Total VND
Cost						
Opening balance	1,137,185,348,133	761,344,731,366	120,536,981,414	14,292,951,805	1,462,415,236	2,034,822,427,954
Newly-purchased	<del>.</del>	8,363,621,955	16,464,909,091	2,713,168,437	g :-	27,541,699,483
Self-constructed	56,027,000			-		56,027,000
Other increase	381,818,182		4,000,000	39,900,000	-	425,718,182
Disposed	-	-	(1,755,260,572)	-	:-	(1,755,260,572)
Closing balance	1,137,623,193,315	769,708,353,321	135,250,629,933	17,046,020,242	1,462,415,236	2,061,090,612,047
Accumulated depreciation						
Opening balance	548,787,788,318	449,400,085,878	95,558,782,717	11,318,014,830	1,449,277,365	1,106,513,949,108
Charge for the period	24,823,833,353	30,026,600,259	3,277,615,217	837,170,067	8,812,380	58,974,031,276
Sold, disposed	<b></b> €2	:=	(1,755,260,572)	-	Ε,	(1,755,260,572)
Closing balance	573,611,621,671	479,426,686,137	97,081,137,362	12,155,184,897	1,458,089,745	1,163,732,719,812
Net book value						
Opening balance	588,397,559,815	311,944,645,488	24,978,198,697	2,974,936,975	13,137,871	928,308,478,846
Closing balance	564,011,571,644	290,281,667,184	38,169,492,571	4,890,835,345	4,325,491	897,357,892,235

Included in tangible fixed assets were assets costing VND591,128 million which were fully depreciated as of 30 June 2020 (01/01/2020: VND589,982 million), but which are still in active use.

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## 12. Intangible fixed assets

	Land use rights VND	Software VND	Total VND
Cost			
Opening balance	100,560,170,987	3,449,700,000	104,009,870,987
Increase	-	1,124,500,000	1,124,500,000
Closing balance	100,560,170,987	4,574,200,000	105,134,370,987
Accumulated depreciation			
Opening balance	<b>2</b>	2,909,312,755	2,909,312,755
Charge for the period	-	185,149,572	185,149,572
Closing balance	:=	3,094,462,327	3,094,462,327
Net book value			
Opening balance	100,560,170,987	540,387,245	101,100,558,232
Closing balance	100,560,170,987	1,479,737,673	102,039,908,660

Included in intangible fixed assets were assets costing VND2,723 million which were fully amortised as of 30 June 2020 (01/01/2020: VND2,723 million), but which are still in use.

#### 13. Investment property

	Buildings VND	Total VND
Cost	4.5.000	145 000 000
Opening balance	145,000,000	145,000,000
Increase		
Closing balance	145,000,000	145,000,000
Accumulated depreciation Opening balance Charge for the period Closing balance	18,849,987 2,899,998 21,749,985	18,849,987 2,899,998 21,749,985
Net book value		
Opening balance	126,150,013	126,150,013
Closing balance	123,250,015	123,250,015

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## 14. Construction in progress

	30/06/2020 VND	01/01/2020 VND
Logistics Center in Hoa Vang Others	5,464,269,026 1,466,025,983	5,464,269,026 695,371,510
Total	6,930,295,009	6,159,640,536

## 15. Prepaid expenses

	30/06/2020 VND	01/01/2020 VND
Short-term	3,789,938,916	2,959,847,906
Tools and instruments	1,534,369,074	1,716,514,490
Insurance fees	1,760,923,974	766,834,703
Others	494,645,868	476,498,713
Long-term	6,214,078,402	8,352,015,756
Tools and instruments	142,002,988	213,199,761
Prepaid repair expenses	6,072,075,414	8,138,815,995

## 16. Accounts payable to suppliers

# (a) Accounts payable to suppliers detailed by significant suppliers

		30/06/2020 VND		01/01/2020 VND		
	Cost	Amount within payment capacity	Cost	Amount within payment capacity		
Da Nang Port Tugboat JSC	8,369,092,773	8,369,092,773	10,073,476,827	10,073,476,827		
Da Nang Port Logistics JSC Da Nang Port Construction	3,404,359,298	3,404,359,298	4,373,400,923	4,373,400,923		
and Trading JSC	2,072,873,360	2,072,873,360	3,096,848,861	3,096,848,861		
Navaco Limited	591,631,699	591,631,699	2,695,290,882	2,695,290,882		
Others	8,508,869,893	8,508,869,893	14,366,328,182	14,366,328,182		
Total	22,946,827,023	22,946,827,023	34,605,345,675	34,605,345,675		

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# (b) Accounts payable to suppliers who are related parties

	30/06/2020 VND		01/01/2020 VND	
	Cost	Amount within payment capacity	Cost	Amount within payment capacity
Da Nang Port Tugboat JSC Da Nang Port Logistics JSC	8,369,092,773 3,404,359,298	8,369,092,773 3,404,359,298	10,073,476,827 4,373,400,923	10,073,476,827 4,373,400,923
Total	11,773,452,071	11,773,452,071	14,446,877,750	14,446,877,750

# 17. Short-term advances from customers

# Short-term advances from customers detailed by significant amount

	30/06/2020 VND		01/01/2020 VND	
	Cost	Amount within payment capacity	Cost	Amount within payment capacity
MACS Maritime JSC	-		94,076,522	94,076,522
Other customers	571,748,714	571,748,714	777,614,842	777,614,842
Total	571,748,714	571,748,714	871,691,364	871,691,364

# 18. Taxes and others payable to State Treasury

	Opening balance VND	Incurred VND	Paid/ deducted VND	Closing balance VND
Value added tax	-	23,336,920,435	23,336,920,435	-
Corporate income tax	9,233,757,957	26,964,188,872	9,233,757,957	26,964,188,872
Personal income tax	3,918,371,172	5,305,827,874	8,627,674,197	596,524,849
Land tax	-	11,866,193,633	11,866,193,633	
Others	, <u> </u>	4,000,000	4,000,000	
Total	13,152,129,129	67,477,130,814	53,068,546,222	27,560,713,721

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# 19. Accrued expenses

	30/06/2020 VND	01/01/2020 VND
Interest expense	1,395,591,460	1,446,018,132
Total	1,395,591,460	1,446,018,132

# 20. Other payables - short-term

	30/06/2020 VND	01/01/2020 VND
Trade union fees	693,448,464	372,615,484
Dividend payables	55,000,277,082	277,082
Others	1,097,409,372	884,611,987
Total	56,791,134,918	1,257,504,553

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## 21. Borrowings

22.

			5/2020 ND		1/2020 ND
		Amount	Amount within repayment capacity	Amount	Amount within repayment capacity
Short-term borrowings Vietnam Development Bank – Da	Nang Branch (JPY)	<b>13,087,397,629</b> 13,087,397,629	<b>13,087,397,629</b> 13,087,397,629	<b>12,717,656,438</b> 12,717,656,438	<b>12,717,656,438</b> 12,717,656,438
Long-term borrowings Vietnam Development Bank – Da Da Nang Development and Investr		<b>182,718,494,074</b> 32,718,494,074 150,000,000,000	<b>182,718,494,074</b> 32,718,494,074 150,000,000,000	<b>188,152,969,314</b> 38,152,969,314 150,000,000,000	<b>188,152,969,314</b> 38,152,969,314 150,000,000,000
Total		195,805,891,703	195,805,891,703	200,870,625,752	200,870,625,752
Changes in owners' equity					
Changes in owners equally	Shared capital VND	Share premium VND	Investment and Development fund VND	Retained profits VND	Total VND
Opening balance	990,000,000,000	(215,000,000)	179,932,610,473	184,160,413,267	1,353,878,023,740
Increase during the period Decrease during the period	-	-	26,632,371,941	113,232,567,652 (184,160,413,267)	139,864,939,593 (184,160,413,267)
Closing balance	990,000,000,000	(215,000,000)	206,564,982,414	113,232,567,652	1,309,582,550,066

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# Details of owners' equity are as follows:

	30/06/2020 VND		01/01/2020 VND	
Vietnam National Shipping Lines Others	742,500,000,000 247,500,000,000	75% 25%	742,500,000,000 247,500,000,000	75% 25%
Total	990,000,000,000		990,000,000,000	

## 23. Off balance sheet items

#### Foreign currencies

	30/06/2020	01/01/2020
USD	192,624.17	34,240.13
JPY	44,000.00	44,000.00

# Doubtful debts written off

	30/06/2020 VND	01/01/2020 VND
Doubtful debts written off	352,761,745	352,761,745

## 24. Revenue from sales of goods and provision of services

Total revenue represents the gross value of goods sold and services rendered exclusive of value added tax.

	Accumulated from the beginning of the year to the end of this quarter		
	Current year VND	Previous year VND	
Revenue from sales of goods Revenue from provision of services	5,080,501,086 434,580,757,822	6,250,410,730 367,859,812,960	
Total	439,661,258,908	374,110,223,690	

#### 25. Cost of sales

	Accumulated from the beginning of the year to the end of this quarter		
	Current year VND	Previous year VND	
Cost of goods sold Cost of provision of services	4,643,994,390 276,674,186,994	5,963,525,939 232,894,882,370	
Total	281,318,181,384	238,858,408,309	

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## 26. Financial income

	Accumulated from the beginning of the year to the end of this quarter		
	Current year VND	Previous year VND	
Interest income from deposits Dividends, profit received Foreign exchange gains	12,317,668,632 5,093,886,000 1,854,389,660	7,179,719,067 4,354,993,600 287,420,927	
Total	19,265,944,292	11,822,133,594	

# 27. Financial expenses

	Accumulated from the beginning of the year to the end of this quarter	
	Current year VND	Previous year VND
Foreign exchange losses Interest expense	2,928,444,053 5,703,090,495	2,301,984,197 5,808,474,255
Provision for loss in investments	97,200,000	2
Total	8,728,734,548	8,110,458,452

# 28. General and administration expenses

	Accumulated from the beginning of the year to the end of this quarter	
	Current year VND	Previous year VND
Salary and salary deductions expenses Depreciation and amortisation expenses Outside services expenses	17,913,150,195 509,245,656 393,702,577	18,654,130,270 408,885,755 693,278,459
Materials and office supplies expenses Other expenses	787,199,579 7,123,432,771	537,803,249 7,335,429,483
Total	26,726,730,778	27,629,527,216

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# 29. Other income

	Accumulated from the beginning of the year to the end of this quarter	
	Current year VND	Previous year VND
Proceeds from disposal of fixed assets Others	290,909,091 136,487,436	570,358,327
Total	427,396,527	570,358,327

# 30. Trading and business costs by element

	Accumulated from the beginning of the year to the end of this quarter	
	Current year VND	Previous year VND
Salary and salary deductions expenses	99,401,218,229	100,778,903,502
Depreciation and amortisation expenses	59,159,180,848	62,449,892,676
Outside services expenses	86,887,385,944	65,006,919,911
Materials and office supplies expenses	14,369,561,451	11,646,211,836
Other expenses	50,515,920,233	27,921,735,008

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## 31. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the financial statements, the Company had the following significant transactions with related parties during the period:

A	Accumulated from the beginning of the year to the end of this quarter	
	Current year VND	Previous year VND
Parent company		
Vietnam National Shipping Lines		14.050.000.000
Dividends paid	48,950,000,000	14,850,000,000
Related companies		
Danang Port Logistics JSC		
Sales of goods and services	1,886,202,813	1,955,315,057
Purchase of goods and services	20,691,248,502	16,734,480,548
Danang Port Tugboat JSC		
Sales of goods and services	2,886,049,892	2,491,927,251
Purchase of goods and services	33,965,123,663	29,146,517,478
Bien Dong Shipping Company Limited		
Sales of services	(C)	1,703,204,888
Vinalines Container Shipping Company		
Sales of services	-	6,720,000
Vinalines Shipping Company		
Sales of services	7,509,925,442	9,331,310,521
Branch of Vietnam Ocean Shipping Agency		
Corporation – Da Nang Shipping Agency	2 777 566 264	2 910 179 222
Sales of services	2,777,566,364	2,819,178,223
Members of Board of Directors and Board of		
Management		
Compensation	2,819,063,842	2,076,683,547

Prepared by:

Ngo Quoc Van Accountant

Nguyen Ngoc Tam Head

Approved by

of Finance and Accounting Dept.

HOLTran Le Tuan

Chairman of Board of Management